

Kundalini Research Institute  
**Profit & Loss**  
January through December 2009

Kundalini Research Institute  
Profit and Loss 2009

	<u>Jan - Dec 2009</u>	
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Grants and Donations	685716	33.65%
Product Sales - Books, Manuals, DVD's and Royalties	523966	25.71%
Certification Income -Licensing and Renewals	472185	23.17%
Events Income - KRI Sponsored Courses	266950	13.10%
Program Income - Permissions and Review Fees	72649	3.57%
Interest on Investments	13486	0.66%
Teaching Income	<u>2638</u>	0.13%
<b>Total Income</b>	<u><u>2037590</u></u>	
<b>Total Cost of Goods Sold</b>	106036	
<b>Gross Profit</b>	<u><u>1931554</u></u>	
<b>Expense</b>		
Payroll Expenses	803855	43.72%
Contract Services	491776	26.75%
General Operating Expenses	346184	18.83%
Facilities and Equipment	77266	4.20%
Product Development	42156	2.29%
Travel and Meetings	37967	2.07%
Advertising and Marketing	23677	1.29%
Insurance	11633	0.63%
Research and Development	2000	0.11%
Other Costs	1817	0.10%
Business Expenses	<u>160</u>	0.01%
<b>Total Expense</b>	<u><u>1838491</u></u>	
<b>Net Ordinary Income</b>	<u><u>93063</u></u>	
<b>Inventory Adjustment</b>	<u>6430</u>	
<b>Net Income</b>	<u><u>86633</u></u>	

